

# Inyosi Enterprise and Supplier Development – Additional Investment

**Instructions**

1. To enable Inyosi to process this additional investment application form, please ensure that this form is completed in full and email, together with the proof of payment, to [investors@inyosi.co.za](mailto:investors@inyosi.co.za).
2. Application will only be processed on receipt of the invested amount (i.e. proof of transfer).
3. Please note, this is an interactive pdf and you can complete your details in the form.
4. Please initial each page of this application and sign as indicated.
5. MONTH END CUT OFF IS 5 DAYS PRIOR TO MONTH END. HOWEVER TAKE INTO ACCOUNT THAT WE MAY REQUIRE UPDATED FICA DOCUMENTATION TO PROCESS THE APPLICATION.
6. Please complete the Static Details Amendment Form should any of your details need updating.

**A Investor details (“You”/ “Investor”)**

Entity number: \_\_\_\_\_

Registered name of company: \_\_\_\_\_

Contact person: \_\_\_\_\_ Title: \_\_\_\_\_ Initials: \_\_\_\_\_

Authorised representative: \_\_\_\_\_

**B Additional investment details**

I/We hereby apply to invest in the selected investment(s) at the ruling price on the date of receipt, subject to the receipt of all relevant documentation and the said amounts before 14h00.

PORTFOLIO NAME	LUMP SUM AMOUNT
Inyosi Enterprise Development Investment (unsecured interest free loan)	R
Inyosi Supplier Development Investment (unsecured interest free loan)	R
Inyosi Enterprise Development ICT Investment (unsecured interest free loan)	R
Inyosi Enterprise Development legal (unsecured interest free loan)	R

**Representative acting on behalf of an Investor**

*Note: Applicant to complete previous section and party acting on behalf of the applicant to complete this section. Joint names to complete both sections.*

Authorised Signatory Name(s): \_\_\_\_\_

SIGNATURE	SIGNATURE
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INVESTOR  
INITIALS

## C Enterprise and Supplier Development agreement

We hereby appoint Inyosi Solutions (Pty) Ltd, the duly appointed 3rd party implementing agent of the Inyosi Enterprise and Supplier Development portfolios, in terms of Amended Code Series 400 Clause 9.1.23 (or similar clause in any of the Sector Specific Codes) to receive our contribution and to implement Enterprise and Supplier Development on our behalf. Inyosi Solutions (Pty) Ltd provides qualifying beneficiaries with access to finance, access to skills and access to markets.

Authorised Signatory Name(s): \_\_\_\_\_

Date: \_\_\_\_\_

SIGNATURE	SIGNATURE
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## D Not an offer to the General Public

The Investor acknowledges that, prior to paying any investment funds to Inyosi Solutions in terms of this application, it is not a member of the General Public because:

1. It has contacted Inyosi who has invited the investor to the Inyosi Enterprise and Supplier Development offering,
2. It has understood that these investments are interest free loans for the purpose of facilitating the Client's BBBEE Code adherence, specifically Enterprise and Supplier Development,
3. There are service and advisory agreements in place which govern the Investors investment, highlighting the unsecured interest free nature of the loan, that the loan is not for investment purposes but to assist the Investor in achieving its BBBEE objectives, and the risk the Investor is exposed to is a pool of underlying loans to unlisted and unrated black owned businesses,
4. It has enjoyed face to face meetings (in person or virtually and or by email) and has had the opportunity to understand the investments made,
5. The Supplier Development and Enterprise Development loans to Inyosi Capital and/or New Amalfi Technology respectively are bilateral agreements and will be signed by the Investor and the beneficiary company representatives, and
6. Inyosi Solutions reserves the absolute right to reject an investor's application. Inyosi Solutions will therefore only advise the Investor of the bank account into which the investment must be made after a successful decision to accept the Investor's investment application has been approved and processed by Inyosi Solutions.

Authorised Signatory Name(s): \_\_\_\_\_

Date: \_\_\_\_\_

SIGNATURE	SIGNATURE
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## E Source of funds invested

<input type="checkbox"/> Tax Refund	<input type="checkbox"/> Investment/Insurance pay out	<input type="checkbox"/> Passive Income	<input type="checkbox"/> Venture Capital	
<input type="checkbox"/> Trust donor	<input type="checkbox"/> Savings	<input type="checkbox"/> Sale of assets	<input type="checkbox"/> Donations	<input type="checkbox"/> Trade/business
<input type="checkbox"/> Other				

If "Other source" was selected, please provide as much detail as possible about the origin of the source of funds:

Please note that in certain circumstances we may request additional information.

## F Banking details of the investor (to be completed if your banking details have changed)

Note: Redemptions will only be paid into this account.

Please supply proof of banking details (a cancelled cheque or relevant bank statement less than 3 months old).

Name of bank: \_\_\_\_\_

Branch name: \_\_\_\_\_

Branch code: \_\_\_\_\_

Name of account holder(s): \_\_\_\_\_

Account number: \_\_\_\_\_

Type of account:  Current (Cheque)  Savings  Savings/Transmission

Account holder relationship:  Own  Joint  Other

## G Financial adviser fees and declaration

To be completed by Financial Adviser and Investor

### Financial adviser fees

You confirm that the financial adviser whose details are below is your financial adviser and agree to pay the fees as indicated in the summary below:

Authorised Signatory Name(s): \_\_\_\_\_

SIGNATURE	SIGNATURE
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### Fee summary (excl. VAT)

Existing fees will apply as agreed per your original application form.

Investment	Initial Adviser Fee as agreed per your original application form (deducted from capital) <sup>1</sup>	Annual Adviser Fee as agreed per your original application form (deducted from capital) <sup>1</sup>	Ongoing Asset Management/ Company Management Fee	Admin Fee	Supplier Development Fee
Enterprise Development	Either Maximum 1.75%  OR Maximum 0.50%	and maximum 0.25% ongoing  Maximum 0.50%	3.00% p.a. <sup>3</sup>	0.25% p.a. <sup>3</sup>	n/a
Supplier Development	Either Maximum 1.75%  OR Maximum 0.50%	and maximum 0.25% ongoing  Maximum 0.50%	3.00% p.a. <sup>4</sup>	0.25% p.a. <sup>4</sup>	2% <sup>2</sup>

1. Fees excluding VAT.

2. Supplier Development Fee is paid to Inyosi Capital for access to iHive, our preferential procurement platform. Deducted from your capital in advance on investment inception. Thereafter Inyosi Capital will issue you an invoice shortly before each of your financial year ends following your investment anniversary. Your invoice must be paid within 60 days of issue. If your invoice is not settled by you within 60 days of issue, payment will be deducted from your loan and paid to Inyosi Capital (capped at R150,000 p.a.).

3. Paid by New Amalfi Technology/ELE for Legal Sector.

4. Paid by Inyosi Capital.

### Financial adviser details and declaration

Financial adviser institution name: \_\_\_\_\_

Financial adviser name: \_\_\_\_\_

## Declarations

As the financial adviser and Independent FSP, I confirm that:

- I/We have established and verified the identity of the client mentioned under Investor Details in this Application, as well as the person acting on behalf of the client (if applicable) and related parties including Ultimate Beneficial Owners according to the requirements as set out in the Financial Intelligence Centre Act, 38 of 2001("FICA"), and any legislation, regulations or guidelines related thereto.
- I/We will keep record of the verification documents as required in terms of the FICA and will make available copies of these documents and details of the verification procedures followed on request to any party entitled thereto in terms of FICA.
- As the financial adviser I confirm that I am authorised (in terms of the FAIS Act) to provide advice in respect of this product which is FAIS Product Category - Category 1.10

Name of financial adviser: \_\_\_\_\_

Date: \_\_\_\_\_

SIGNATURE

The amount of the fees payable to the financial adviser will be as indicated by you in the summary above. The fees will be deducted monthly from your investment and paid to the financial adviser. The fees will be stopped at your discretion.

## H Our offices

Our business hours are from 8:30 am to 5pm (SAST) Monday to Friday.

**Compliance Officer** | AHI has appointed external compliance practice Compli-Serve (SA) (Pty) Ltd to assist the FSP in complying with its FAIS regulatory obligations. Our Compliance Officer is Mr Michael van Antwerpen who can be contacted at 0861 273 783 or via email at [info@compliserve.co.za](mailto:info@compliserve.co.za)

**AHI Asset Management:** | 4th floor, The Terraces, 25 Protea Road, Claremont, 7700 | Suite 229, Private Bag X1005, Claremont 7735 | E-mail: [ahi@stellarcapital.co.za](mailto:ahi@stellarcapital.co.za)

**Inyosi Solutions** | Unit 17, Greenwich Grove, Station Road, Rondebosch, Cape Town, 7700 | Contact details: Tel: 021 657 8760 / 021 657 8770 | E-mail: [investors@inyosi.co.za](mailto:investors@inyosi.co.za) | [www.inyosi.co.za](http://www.inyosi.co.za)

## I Complaints

If you are not satisfied with this investment or our services you may submit a written complaint, together with supporting documents, to the Inyosi Solutions Compliance Officer at the address in Section H.

## J Conflict of interest

We have a Conflict of Interest Management Policy to manage any existing or potential conflicts. A copy of the policy will be made available to you on request.

## K The terms of this investment agreement

The loan agreement issued will form the agreement between the relevant Parties.

We use the definitions below to explain important concepts and terms. Please read them carefully.

- Investor ("You"): The individual or legal entity who makes this investment and for whose benefit the investment is held.
- Enterprise Development Portfolio(s): The Enterprise Development and/or Enterprise Development ICT pooled fund and/or Enterprise Development Legal solution created to comply with the relevant B-BBEE legislation.
- Supplier Development Portfolio(s): The Supplier Development pooled fund(s) created to comply with the relevant B-BBEE legislation.
- The Portfolios: The Enterprise and Supplier Development pooled funds created to comply with the relevant B-BBEE legislation.
- Inyosi Capital (Pty) Ltd ("Inyosi Capital"): The Supplier Development company who provides supplier development services to you.
- Inyosi Finance NPC ("Inyosi Finance"): A not for profit company whose main aim is to assist in the development of black owned entities.
- New Amalfi Technology Repair and Training (Pty) Ltd ("New Amalfi Technology"): An enterprise development ICT company.
- Inyosi Enterprise NPC ("Inyosi Enterprise"): A not for profit company whose main aim is to provide enterprise development assistance to black owned companies.
- Inyosi Solutions (Pty) Ltd ("Inyosi Solutions") is the 3rd party implementing agent of the Inyosi Enterprise and Supplier Development portfolios and Inyosi Capital and Inyosi Finance NPC.
- AHI Asset Management (Pty) Ltd, FSP636: The appointed manager with an authorised representative of AHI Asset Management (Pty) Ltd acting as Portfolio Manager.
- ELEs: Emerging Legal Entities as defined in the Legal Sector Code selected by Inyosi Solutions for Legal Sector investors.

## Financial advice

1. Where applicable you have appointed the financial adviser through whom you have submitted this application to be your authorised agent. If you are in need of financial planning assistance, please contact your financial adviser. You may contact our Client Services Team on 021 657 8760 / 021 657 8770 for product information, but we will not provide financial advice (tell you whether this investment may be appropriate for your needs).
2. The financial adviser is not our agent.
3. We do not accept any responsibility for any representations the financial adviser makes to you about the investment.
4. We are not liable for any errors or omissions by the financial adviser when they provide investment information to you.
5. Where applicable, you authorise us to act in accordance with all instructions your financial adviser gives us about implementing, maintaining and servicing your investment.
6. You indemnify us and hold us harmless against any loss or damage you may suffer because we act on your financial adviser's instructions.
7. The fact that Inyosi Solutions pays the agreed upon fees to your financial adviser in consideration for the introduction of further investments under its management does not mean that the financial adviser acts as the agent of Inyosi Solutions and paragraphs 1 to 6 above will apply in such circumstances. The financial adviser is not acting as agent of Inyosi Solutions.
8. The financial advice fees will be deducted from the value of your investment and paid to your financial advisor.

## Applying to invest

9. Application forms, FICA documentation and proof of payment will only be accepted and processed up till 5 days prior to month end. Any application forms, FICA documentation and proof of deposits received within 5 days of month end run the risk of only being processed in the following month.
10. We will only process instructions that you or your financial adviser submit on our transaction forms, which are available at [www.inyosi.co.za](http://www.inyosi.co.za) or from our Client Service Team on 021 657 8760 / 021 657 8770
11. We reserve the right to withhold processing of any unclear, incomplete, or ambiguous requests you or your financial adviser forward us.
12. We reserve the right to request any additional evidence to identify the source of the investment amount prior to processing this application.
13. You must provide copies of all verification documents with this application. We are not obliged to process this application form if you do not comply with the requirements of the Financial Intelligence Centre Act, 38 of 2001 ("FICA").
14. Any money we receive by Electronic Funds Transfer (EFT) is deemed not to have been received by us and we will not make any transactions for an application until our bankers have unconditionally credited our bank account with the money.
15. No cash payments will be accepted.
16. Investments you make before the closing dates will accumulate in the relevant Enterprise Development or Supplier Development bank Account. We reserve the right to extend, close or retract the investment before implementation date in the event of excessive demand, weak demand or severe market conditions. In this event we will refund the investment.
17. You have a 60 day notice period to withdraw/cancel your application. If your application is withdrawn/cancelled during this notice period, we will sell the assets at market value which may be higher or lower than your initial investment and pay you this plus any financial adviser fees that have been paid. We will also deduct the penalty fee contained in Section L. The notice period starts from the end of the month in which you surrender.
18. Inyosi Solutions is your duly appointed 3rd party implementing agent of the Inyosi Enterprise and Supplier Development portfolios and Inyosi Capital, Inyosi Finance, Inyosi Enterprise, New Amalfi Technology and/or the ELEs selected by Inyosi Solutions with authorised representative of AHI Asset Management (Pty) Ltd, FSP636.
19. Any personal information may be used by Inyosi Solutions in the normal course of business to provide the products and services and Inyosi Solutions may retain and share any information for purposes of investment transactions, processing and administration and to communicate directly with me. Personal information will not be given or sold to any third parties. Inyosi Solutions will disclose or report personal information if and when required to do so by law or any regulatory authority, and to the Inyosi Solutions's employees (if relevant), or agents who require such information to carry out their duties. I/we consent to the processing of my/our personal information/data and the disclosure of my/our personal information/data to any tax authority and/or as may be required to comply with FATCA and the Common Reporting Standard (CRS) as explained in the Terms and Conditions and the Compulsory Foreign Tax Declaration and Self-Certification attached hereto. I consent to Inyosi Solutions making enquiries of whatsoever nature for the purpose of verifying the information disclosed in this application and I expressly consent to Inyosi Solutions obtaining any other information concerning me from any source whatsoever to enable Inyosi Solutions to process this application. A copy of our privacy policy is available from [investors@inyosi.co.za](mailto:investors@inyosi.co.za).

## The value of your investment - pricing and valuations

20. This investment is a medium to long-term investment.
21. You have made an unsecured interest free loan which will be carried at estimated realisable values based on the value of the underlying portfolio.
22. On acknowledgement that these investments will earn no return as the underlying investments are all interest free unsecured investments as defined in the Revised BBBEE Codes of Good Practice.
23. The value of the investment may fluctuate relative to the market value of the underlying loans.
24. Past performance of the investments is not indicative of future performance.
25. All investments are valued daily.

## Fees, costs and charges - please refer to Section L

26. The fees payable to your financial adviser will be paid by Inyosi Solutions. The amount of the fees payable to the financial adviser will be as indicated by you in the summary above. The fees will be stopped at your discretion.
27. If, on the date of signature of this application form, an updated signed application form exists and the fees are different on that form, the fees on the updated application form will apply.
28. For Supplier Development an annual fee of 2% (excl VAT) of your investment amount (capped at R150,000) will be deducted, from your capital in advance on investment inception by Inyosi Capital for access to iHive via the preferential procurement platform. A valid VAT Invoice will be sent to you within 30 days of investment being processed and within 30 days of your year end for as long as the investment is in force. The investor undertakes to settle the annual invoice directly with Inyosi Capital. If the invoice is not settled within 60 days of issue, the investor authorises Inyosi Capital to deduct this annual fee by deducting units from the capital value of the investment in full and final settlement of the VAT invoice raised referred to above.

## Withdrawing your money

29. You understand that the investment has a 5 year maturity.
30. If you request a full or partial surrender of your investment, we will liquidate this at the market value of the underlying investments. You understand that you may liquidate your investment or switch portfolios subject to the notice and penalty fee and supplier development fee if applicable contained in Section L.
31. If you surrender your investment after the 60 day notice period,\* we will sell the assets at the actual date of the liquidation (which will be any day within the 60 day liquidation period) and pay you the market value after calculating the penalty fee, which may be lower than the initial amount you invested.
32. We will pay you the money from any surrender request 60 days following the month in which we received your liquidation request. In the unlikely event that liquidation is not possible we will settle the liquidation request by an in specie delivery of the/an underlying loan. The surrender may take us a period of time to liquidate your investment, in which case we will inform you of the liquidation date.
33. We will not pay money from the redemption or sale of this investment to third party bank accounts and in terms of our obligations under FICA, we may request updated or additional documents before making any payments.
34. We will only make payments of the proceeds of the investment in South African rands subject to any income or other tax legislation at the time; and when we have received written confirmation of your current bank details.
35. We do not guarantee the value of the investment proceeds. The investment benefits are determined solely by reference to the value of the particular assets held for the purpose of your investment. Settlement of investment is entirely dependent on the value of the assets.

\* 180 days notice period for Legal Sector

## Enterprise and Supplier Development

36. Supplier Development investors agree to providing details of their black owned supplier(s) together with references by completing Annexure 3. These supplier(s) will be vetted by Inyosi and listed on iHive.
37. You will receive an Enterprise Development and/or a Supplier Development statement issued by an accredited verification agent at the end of your indicated BEE year end, for every year that you have remained invested at such year end.

## Risk declaration

38. By completing and submitting this application form you acknowledge that you are aware of all risks associated with this investment and that the below key risks identified by Inyosi Solutions are not the only risks associated with the investment. Furthermore Inyosi Solutions provides no guarantee on the effectiveness of any risk mitigation.

KEY RISKS	RISK MITIGATION - ENTERPRISE DEVELOPMENT*	RISK MITIGATION - SUPPLIER DEVELOPMENT
The Portfolios will be exposed to unlisted investments	The initial loan is to New Amalfi Technology who on-lends to Inyosi Enterprise. Ultimately loans are made to diversified enterprise development beneficiaries with reasonable geographic and sector diversification. Inyosi Solutions is the 3rd party implementing agent of New Amalfi Technology and Inyosi Enterprise	The initial loan is to Inyosi Capital who on-lends to Inyosi Finance. Ultimately loans will be made to diversified suppliers nationally and across different sectors. Inyosi Solutions is the 3rd party implementing agent of Inyosi Capital and Inyosi Finance.
The assets are unrated	Although the assets are unrated, the Portfolios will ensure that the maximum possible security is obtained by imposing financial covenants on the borrower, by taking as much security as possible, and through our sound investment process, due diligence and ongoing reporting and monitoring of assets.	Although the assets are unrated, the Portfolio will ensure that the maximum possible security is obtained by imposing financial covenants on the borrower, by taking as much security as possible, and through our sound investment process, due diligence and ongoing reporting and monitoring of assets.
The assets are difficult to price	Enterprise Development assets earn no interest. All loans are carried at book value unless there is a clear indication that the borrower is unable to pay fees, if applicable, or capital at which point the valuation will be adjusted to reflect this.	Supplier Development assets earn no interest. All loans are carried at book value unless there is a clear indication that the borrower is unable to pay fees, if applicable, or capital at which point the valuation will be adjusted to reflect this.
The assets are illiquid	Enterprise Development loans are typically for a period of 3 – 5 years, they are relatively illiquid.	Supplier Development loans are typically for a period of 3 – 5 years, they are relatively illiquid.





## L Product summary

INVESTMENT	OBJECTIVES	FINANCIAL ADVISER FEE <sup>1,3</sup>	ADMIN FEE <sup>1</sup>	ONGOING ASSET MANAGEMENT FEE / COMPANY MANAGEMENT FEE <sup>1</sup>	SUPPLIER DEVELOPMENT FEE <sup>1</sup>	LIQUIDATION OR PORTFOLIO SWITCH FEE <sup>1</sup>	RISK PROFILE	REQUIRED NOTIFICATION FOR INVESTMENTS AND SURRENDERS	IMPLEMENTATION AND SURRENDER DATE
Enterprise Development Portfolios	Exposure to Enterprise Development investments in terms of the DTI codes	Initial fee 1.75% up front, and Ongoing fee 0.25% per annum <b>OR</b> Initial fee 0.5% up front, and Ongoing fee 0.5% per annum	0.25% <sup>4</sup> per annum	3.00% <sup>4</sup> per annum		3.00% on any disinvestment in the first 3 years of such investment	Low volatility but note exposure to unlisted investments which are high risk	Up till 5 business days before month end.	Daily for inflows and 60 days after redemption notification
Supplier Development Portfolio	Exposure to Supplier Development investments in terms of the DTI codes	Initial fee 1.75% up front, and Ongoing fee 0.25% per annum <b>OR</b> Initial fee 0.5% up front, and Ongoing fee 0.5% per annum	0.25% <sup>5</sup> per annum	3.00% <sup>5</sup> per annum	2.00% of investment amount capped at R150,000 deducted from your investment annually in advance. <sup>2,3</sup>	3.00% on any disinvestment in the first 3 years of such investment	Low volatility but note exposure to unlisted investments which are high risk	Up till 5 business days before month end.	Daily for inflows and 60 days after redemption notification

1. Fees excluding VAT.

2. Supplier Development Fee is paid to Inyosi Capital for access to iHive, our preferential procurement platform.

3. Deducted from your capital in advance on investment inception. Thereafter Inyosi Capital will issue you an invoice shortly before each of your financial year ends following your investment anniversary. Your invoice must be paid within 60 days of issue. If your invoice is not settled by you within 60 days of issue, payment will be deducted from your loan and paid to Inyosi Capital (capped at R150,000 p.a.).

4. Paid by New Amalfi Technology/ELE for Legal Sector.

5. Paid by Inyosi Capital.

## M Banking details

FUND	INYOSI SUPPLIER DEVELOPMENT	INYOSI ENTERPRISE DEVELOPMENT	INYOSI ENTERPRISE DEVELOPMENT ICT	INYOSI ENTERPRISE DEVELOPMENT LEGAL
Loan Beneficiary	Inyosi Capital (Pty) Ltd	New Amalfi Technology Repair and Training (Pty) Ltd	New Amalfi Technology Repair and Training (Pty) Ltd	Inyosi ED Legal Contribution
Bank	FNB	FNB	FNB	FNB
Bank account number				
Branch number	204109	204110	204111	204111
Type of account	Current Account	Current Account	Current Account	Current Account
SWIFT Code	FIRNZAJJ	FIRNZAJJ	FIRNZAJJ	FIRNZAJJ
Your Reference	Your company name	Your company name	Your company name	Your company name

Confirmation of banking details will be provided once complete additional application form received.

Separate payments for Enterprise and Supplier Development.

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# Black Owned Supplier Referral Form

## Instructions

Please complete the form below for each black owned supplier you wish to refer for inclusion on iHive. It is mandatory requirement that each investor provide 1 – 5 referrals. Please access the CSV file on ihive.co.za if you wish to refer more than 5 suppliers.

### **A** Details of person at your company who is responsible for procurement

Name: \_\_\_\_\_

Contact details: \_\_\_\_\_ Business: (       ) \_\_\_\_\_ Home: (       ) \_\_\_\_\_

Email: \_\_\_\_\_

The Investor's representative responsible for procurement understands the importance of this investment in ensuring the investor uses the iHive portal to both profile the Investor's own black owned suppliers to other investors and to utilise the iHive portal to find and use other supplier recommended by Inyosi investors.

Procurement Manager(s): \_\_\_\_\_

SIGNATURE	SIGNATURE
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The iHive Team will be in contact with the person specified above to provide training on iHive and offer any queries they may have. The Investor is advised to obtain approval (in terms of the Protection of Personal Information Act, 2013) from its Referred Suppliers for their details to be provided to Inyosi and that Inyosi will be contacting the Referred Suppliers directly with a view to including them on the iHive portal. Inclusion on the iHive portal will give the Referred Suppliers exposure to Inyosi's more than 500 supporting companies.

### **B** Referrals of the Investor's 51% or more Black-Owned Suppliers

#### Referral 1

Company name: \_\_\_\_\_

Key product or service offering: \_\_\_\_\_

Contact person: \_\_\_\_\_ Name: \_\_\_\_\_

Telephone: (       ) \_\_\_\_\_ Email: \_\_\_\_\_

Please provide the referred supplier with a rating out of 5 for each of the 3 metrics:

Quality:  out of 5      Service:  out of 5      Price:  out of 5

Please provide a short recommendation for the supplier, e.g. "High quality work delivered in proposed timelines"

## Referral 2

Company name:

Key product or service offering:

Contact person: Name:

Telephone: (      )

Email:

Please provide the referred supplier with a rating out of 5 for each of the 3 metrics:

Quality:  out of 5      Service:  out of 5      Price:  out of 5

Please provide a short recommendation for the supplier, e.g. "High quality work delivered in proposed timelines"

## Referral 3

Company name:

Key product or service offering:

Contact person: Name:

Telephone: (      )

Email:

Please provide the referred supplier with a rating out of 5 for each of the 3 metrics:

Quality:  out of 5      Service:  out of 5      Price:  out of 5

Please provide a short recommendation for the supplier, e.g. "High quality work delivered in proposed timelines"

## Referral 4

Company name:

Key product or service offering:

Contact person: Name:

Telephone: (      )

Email:

Please provide the referred supplier with a rating out of 5 for each of the 3 metrics:

Quality:  out of 5      Service:  out of 5      Price:  out of 5

Please provide a short recommendation for the supplier, e.g. "High quality work delivered in proposed timelines"

## Referral 5

Company name:

Key product or service offering:

Contact person: Name:

Telephone: (      )

Email:

Please provide the referred supplier with a rating out of 5 for each of the 3 metrics:

Quality:  out of 5      Service:  out of 5      Price:  out of 5

Please provide a short recommendation for the supplier, e.g. "High quality work delivered in proposed timelines"